

Unleashing the DMS

For today's heavy equipment dealerships

HEAVY EQUIPMENT DMS EDITION



Global Systems Integrations (GSI) is a leading provider of technology solutions, specializing in artificial intelligence (AI), automation, cloud computing, data management, and more. With a legacy of innovation spanning 20 years, GSI uses tailored solutions and expert guidance to help businesses thrive in today's digital age.

NetSuite Solution Provider

GSI is a top-ranked NetSuite Solution Provider that has helped more than 153 companies implement and optimize their NetSuite Cloud ERP solutions. As an Oracle Platinum Partner and authorized NetSuite reseller, we are committed to facilitating digital transformation from implementation to go-live and beyond. Our consultants boast over 20 years of NetSuite experience, provide 24/7 expert support, and ensure system security and operational efficiency.

Through its SuiteCare and SuiteAlign service offerings, GSI not only implement systems but also realigns and rescues troubled projects—and all with a mission of meeting business objectives and restoring ERP functionality. GSI's dedicated team of U.S.-based NetSuite consultants has been instrumental in deploying solutions since 2012.

The Benefits of Strategic Partnerships

No business is an island, and GSI takes its commitment to aligning with strong business partners very seriously. It recently formed a strategic partnership with Advectus, whose Dealer Management System (DMS) helps organizations manage, grow and adapt their operations.

Through this partnership, GSI provides a seamless integration process that significantly boosts operations in various industries, and particularly in the dealership and heavy equipment sectors. This alliance combines Advectus' industry-specific capabilities with NetSuite's comprehensive ERP functionalities to create a unified platform that enhances business management, including financials, CRM, supply chain, and production.

By pairing its extensive implementation experience with Advectus' advanced DMS platform, GSI delivers a seamless experience that surpasses customers' operational expectations, driving growth and ensuring compliance. The two companies give dealers a scalable and adaptable framework, empowering them to leverage advanced technology and customized solutions to excel in a competitive market.

Advectus' extensive industry experience and GSI's deep experience with NetSuite integrations also dramatically shortens the time to operational realization while simultaneously fostering strong user adoption. This comprehensive solution streamlines business models through advanced automation, enhancing operational efficiency and providing robust tools for reporting, analytics, security, and maintaining process integrity.

Unleashing the Power of DMS

Advectus is a groundbreaking, cloud-based DMS that transforms the dealer management experience for heavy truck and equipment dealers. Built from the ground-up leveraging Oracle NetSuite's state-of-the-art "One-Data-Model" technology, Advectus provides a robust suite of integrated applications that provide access to business-critical information to all parts of your operation at any time, from any place, on any device. Advectus adapts to your current best practice processes while enhancing your operational efficiency, ultimately resulting in stronger, more profitable relationships with clients through an enhanced customer experience.

Better Visibility, Better Efficiency, Better Decisions



Lowers Total Cost of Ownership

- Eliminates costly hardware upgrades
- Reduces employee maintenance
 & administrative time
- Enterprise-class data privacy, data management & security
- Eliminates the need for dedicated computer space
- Seamlessly delivers new releases



Single Database that Delivers a 360° View of our Clients

- Truck/Equipment history
- Revenue and payment history
- Service history
- Survey and complaint history
- Contact history & future contact schedules
- Sales quotes & order history
- Fleet history & connections



The Industry's Most Advanced DMS Technology

- Delivers real-time business insights - anytime, anywhere, on any device
- Allows seamless bi-directional third-party integration with today's state-of-the-art technology
- Enables hiring regardless of prior DMS experience
- Provides role-based user set-up
- Easily aligns with your best-practice processes through the flexible setup

A Complete Solution for the Dealership & Heavy Equipment Industry

Developed specifically for the dealership and heavy equipment industry, Advectus integrates seamlessly with NetSuite to provide a suite of features uniquely tailored to these operations' needs. In return, dealers get reduced operational costs, enhanced process efficiency and accelerated strategic initiatives driven by automation. Advanced reporting, analytics, security features, and process integrity are all integral parts of this solution, which fosters fast project realization and enhanced user adoption for dealerships and heavy equipment companies.

