Mersen Selects RapidReconciler® to Optimize their Manufacturing Process

MERSEN

The Company

Headquartered in Newburyport, Massachusetts, Mersen Electrical Power has been in business since 1885. The company employees over 2,000 workers with operations across the globe.

Mersen is a global expert in electrical specialties and graphite-based materials. Mersen designs innovative solutions to address its clients' specific needs to enable them to optimize their manufacturing process in sectors such as energy, transportation, electronics, chemical, pharmaceutical and process industries.

Mersen Electrical Power provides expertise in fuses, fuse gear, fuse systems, surge protection, low voltage disconnect switches, high power switches, contactors, cooling of power electronics, bus bars, power transfer for rail vehicles, electronic systems for energy management and wire management.

> "We started with one company and within six months quickly expanded it to our Canadian operations. Today, we have 8 companies around the globe using RapidReconciler®. The user interface is very intuitive, making it very easy to add new companies and train additional users."
>
> **Dan Balkus,**
> **AEP Controller**
> **Mersen Electrical Power**

The Issues

After going live on JD Edwards EnterpriseOne, Mersen immediately experienced extremely heavy work order transaction counts (tens of thousands per month), compounded with supporting transactions hitting the item ledger. In addition, numerous branch plants and associated balance sheet accounts added a level of complexity that made reconciling quite challenging.

Using a method that included custom SQL and Access programs, frustration set in when after spending a full week of analysis, only one branch plant was completed. Even then there were questions with the results. It became obvious that a better solution was needed fast!

The IT Director, who was familiar with the issues and had seen RapidReconciler® at a previous regional user group meeting for JD Edwards, realized the products potential and recommended a demonstration. Not long after, the decision was made to move forward with the purchase.

The Results

Dan Balkus, AEP Controller at Mersen Electric Power, was most impressed with the results achieved. "After our selection and some initial planning, it only took one day to install RapidReconciler® and two days of training before we were off and running. Not only did we learn how the product worked, but tips on how to configure JD Edwards to avoid issues in the first place were invaluable!"

"RapidReconciler® helped us to quickly identify various setup issues that caused the majority of reconciling items. Things such as consistency of accounting instructions, General Ledger class codes, and other procedural problems were rectified. Initially it took a couple of weeks to identify some lingering issues, but after the root causes were identified and corrective actions applied the time spent reconciling was reduced to just a couple of hours per month."

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Dan also loves the responsiveness of the GSI customer support team. "We are supposed to get responses within 1 business day. We usually get them within an hour."

For more information:

Contact us today to learn more. You can also email us or call (855) 474-4377.

GSI, Inc.

GSI is a forward-thinking organization that aligns and optimizes your digital footprint with your business goals. We combine our deep business and industry experience with our expert knowledge of enterprise applications, automation, cloud and cybersecurity to deliver secure and flexible systems that allow your business to thrive and not just survive."

GSI's comprehensive suite of solutions includes: AppCare, a 24/7 managed service that includes EaaSy with flexible "on-demand" services and dynamic pricing; GENIUS AI, an Application Intelligence Platform (AIP) for creating application health and user experience monitors; GENISYS, a solution for optimizing system performance; RapidReconciler®, its inventory reconciliation software; GENOME, which automatically Detects, aNalyzes and Automates the process of converting customizations into Orchestrations; and GatewayNow, low-cost, accelerated time-to-value ITSM solution using the industry-leading ServiceNow platform in a fully managed environment.

GSI consulting and managed services are backed by its signature 100 percent guarantee. Founded in 2004, the rapidly growing company is headquartered in Atlanta with worldwide resources. With over 100 employees, GSI consultants average over 15 years of real-world experience and are certified experts in business, industry, and enterprise applications. GSI provides comprehensive 24/7 global support.

Why GSI?

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GSI
Tomorrow's solutions. Today.

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Case Study: **Mersen Electrical Power**