



## Foss Manufacturing Selects GSI's RapidReconciler® for their Business



### The Company


Founded in 1954, Foss Manufacturing is a well-known leader and pioneer in the use of nonwoven fabrics and specialty synthetic fibers as well as one of the world's largest needlepunch manufacturers.

Located in Hampton, NH, Foss Manufacturing also has a manufacturing facility and a distribution facility located in Georgia and will be expanding. All seven of their business units are ISO 9001 certified.

Using state-of-the-art, computerized production, they are unrivaled in their ability to efficiently and effectively design, manufacture, convert, package, and distribute a vast array of products worldwide.

### The Issues

Foss Manufacturing uses Oracle JD Edwards EnterpriseOne Financials, Manufacturing, and Distribution applications to manage their supply chain activities. The tracking of products both in the warehouse and between facilities proved to be quite a challenge. During their month end reconciliation process, it was taking two cost accountants three days to tie out perpetual inventory to the general ledger. During the course of the month, they spent an additional hour each day checking to see if any issues had occurred.



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**Erica Rahn**  
Cost Accountant  
Foss Manufacturing



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Case Study: **Foss Manufacturing**

## COMPANY SNAPSHOT

**Company:** Foss Manufacturing

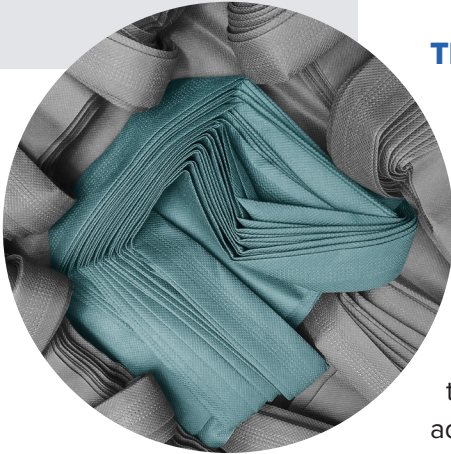
**Location:** Hampton, NH, USA

**Founded:** 1954

**Industry:** Manufacturing and Distribution –  
Non-woven Textiles

**Products & Services:**

- JD Edwards EnterpriseOne – Financials, Manufacturing and Distribution
- IBM iSeries
- DB2 Database
- RapidReconciler® Reconciliation Software



Furthermore, they were also having difficulties with In-Transit inventory, having to spend five hours each month addressing various issues.

Foss Manufacturing was also required to provide timely and accurate inventory valuations to their financial institution on a regular basis as well as be prepared for audits. Unfortunately, it took extensive manual effort to make sure all of the i's were dotted and t's were crossed.

In an effort to streamline the process and gain confidence in the results, Foss Manufacturing looked at established products that could help. After it was determined that their initial choice was ineffective and difficult to use, they discovered RapidReconciler® while viewing a webinar. Claims of improving inventory accuracy and a significant reduction of manual effort was all they needed to hear to get the process rolling!

### The Results

Foss Manufacturing was fully functional on RapidReconciler® shortly after purchase and only required two days of training. Erica Rahn, a Cost Accountant, was most impressed with the immediate results achieved. “What used to take us three days to reconcile at the end of the month now takes us three hours, a 96% reduction in time. Our direct labor saving amounted to \$2,000/month which we could now use more effectively towards other business initiatives. We were also able to reduce the time that was spent each day during the month addressing transactional issues from 1 hour down to 20 minutes.”



Foss Manufacturing now feels very confident with the inventory valuations that they are providing to the bank without having to spend lots of manual effort, and are always prepared for audits.

Finally, Erica adores the RapidReconciler® In-Transit feature. “The In-Transit functionality is an extremely useful feature with anyone that has multiple plants. What use to take us five hours a month addressing these issues now takes 5 minutes. We always know what items make up the balance and what has not yet been received.”

### For more information:

Contact us today to learn more. You can also [email us](#) or call (855) 474-4377.



### GSI, Inc.

GSI is a forward-thinking organization that aligns and optimizes your digital footprint with your business goals. We combine our deep business and industry experience with our expert knowledge of enterprise applications, automation, cloud and cybersecurity to deliver secure and flexible systems that allow your business to thrive and not just survive.

GSI's comprehensive suite of solutions includes: AppCare, a 24/7 managed service that includes EaaS with flexible “on-demand” services and dynamic pricing; GENIUS AI, an Application Intelligence Platform (AIP) for creating application health and user experience monitors; GENISYS, a solution for optimizing system performance; RapidReconciler®, its inventory reconciliation software; GENOME, which automatically Detects, aNalyzes and Automates the process of converting customizations into Orchestrations; and GatewayNow, low-cost, accelerated time-to-value ITSM solution using the industry-leading ServiceNow platform in a fully managed environment.

GSI consulting and managed services are backed by its signature 100 percent guarantee. Founded in 2004, the rapidly growing company is headquartered in Atlanta with worldwide resources. With over 100 employees, GSI consultants average over 15 years of real-world experience and are certified experts in business, industry, and enterprise applications. GSI provides comprehensive 24/7 global support.

## Why GSI?

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*Erica Rahn  
Cost Accountant  
Foss Manufacturing*